Bureau of the Fiscal Service

Retail Product Network FASP Information Session 2

October 22, 2026

Bureau of the Fiscal Service

- Opening Remarks – Tannura Elie, Assistant Commissioner, Payments
- Retail Product Network Overview Submission Requirements – Tammie Whitaker
- Retail Product Network Phase II Questions Received – Terrance Smith
- Questions/Closing Statements – Tammie Whitaker

Overview of the RPN Information Session

Opening Remarks

Tannura Elie, Assistant Commissioner, Payments
Bureau of the Fiscal Service

Bureau of the Fiscal Service

Bureau of the Fiscal Service

Retail Product Network Phase II Overview

Submission Requirements

Tamara Whitaker, Director
Over The Counter Collections Network
Digital Payment Solutions

Retail Product Network Phase II Submission Requirements

To obtain a clearer understanding of how you plan to create, maintain, and implement the federal government's Retail Product Network, we request that you submit the following additional information to supplement your Phase I response:

- A detailed plan with milestones and dates, describing how your financial institution will implement the product by May 27th, 2027. The plan should outline the approach, software being used, team members, roles and responsibilities, and any other relevant information.

- A detailed and specific description of how your financial institution will drive efficiencies and manage/cut costs.

- Completion of the provided RPN FASP Pricing Template. Please read the Pricing Template carefully and provide any clarifications and pricing assumptions in an accompanying written response.

- Any other relevant information to assist the Bureau of the Fiscal Service in evaluating your submission.

Retail Product Network Phase II Submission Requirements

Format Requirements

Documents should not be marked as *"Proprietary",* and the Bureau of the Fiscal Service will not honor any such markings. However, because these submissions may be subject to Office of Inspector General requests, Freedom of Information Act (FOIA) requests, congressional inquiries, or other requests, documents may be labelled as "Confidential Commercial Information" to emphasize concerns about disclosure. Such markings, while not determinative, will assist Fiscal Service in determining appropriate responses to such requests and inquiries.

There is no page limit for the Phase II Proposal, but the Proposal must be formatted as follows:

- Paper size 8 ½" x 11"
- Single-spaced
- Font type and size – 12-point Times New Roman font
- Margin size – one inch
- A table of contents is optional

Submission

Financial institutions should submit their PDF formatted response to RPNFASP@fiscal.treasury.gov by **5:00 pm ET on November 10, 2026.**

Retail Product Network Phase II Questions Received

1. Transaction count does not distinguish between collections and disbursements. How should we distinguish our pricing?
   - Yes, if there is a difference in pricing, please add an extra line between each Transaction type that may differ between collections and disbursements.
2. Is the transaction count variable price?
   - Since this is a new product and we do not have any historical data regarding transaction volume, if there is price break based on volume (tier pricing), please add that breakdown in the “Notes/Column/Details” column.
3. Is the cost column the FA cost or the price to BFS?
   - The FA Cost is the amount charged to BFS.
4. What is meant by margin column?
   - This could best be described as the difference between the FA Cost charged to BFS minus the actual cost.
5. We appreciate that since this is new platform it is difficult to estimate volumes. We recommend BFS provide tiers for FA along with average payment amounts by payment type to ensure there is an ability to price accurately and for BFS to compare more easily.
   - Since this is a new product and we do not have any historical data regarding transaction volume, if there is price break based on volume (tier pricing), please add that breakdown in the “Notes/Column/Details” column.

Retail Product Network Phase II Questions Received

6. What level of subcontractor and contractor should be listed?
   - Those that provide a significant service to the overall solution you are presenting
7. Will cost and margin disclosure by FA's be protected as trade secrets during a FOIA request?
   - If a bidding financial institution's proposal is responsive to a Freedom of Information Act (FOIA) request, BFS would provide the bidding financial institution the opportunity to request the withholding of trade secrets or other confidential information through the FOIA business submitter process. BFS would process the FOIA and the financial institution's request accordingly. BFS cannot speculate on the results of any such review at this time."
8. Will BFS serve as the central hub for sending information and funds?
   - This will be determined by the solution presented by the Financial Institution
9. Provide guidance if you will need to integrate / partner with existing Financial/Fiscal Agents or programs (i.e. Pay.gov, CAS, Digital Pay)
   - There is not a requirement to integrate with any BFS platforms.
10. We appreciate the ability to add additional pricing line items in the pricing template. May Industry add additional service categories along with pricing associated to such services if we propose add-on services related to the FASP?
    - Yes. Since this is a new program and we could not identify all additional service categories, it is "encouraged" to add additional rows with pricing as it pertains to your solution if it does not fit into the cost elements we provided.

Questions/ Closing Remarks

Tamara Whitaker
Director, Over The Counter Collections Division
Bureau of the Fiscal Service

Bureau of the Fiscal Service